

## Press Release

### **cello: the new network & communication offering from SPIE ICS**

**Emmenbrücke (Suisse), 8 April 2016** – *With **cello:**, the Full Service ICT supplier, SPIE ICS has now brought together its Managed Services in the area of networks and communications under a single brand. Over 600 customers in Switzerland already trust in SPIE ICS as a reliable service partner.*

Delegating responsibilities while retaining control will now be possible, thanks to **cello:**, the global services offering from SPIE ICS. Comprising services that are clearly defined, normalised and evolving, **cello:** focuses on two areas: network solutions (LAN and WLAN) and unified communications. In both cases, the objectives of SPIE ICS are the same, namely to help its customers to make best use of their own IT resources and to reduce their operating costs, with the aim of making it easier to forecast their overall IT budget.

In this way, SPIE ICS provides the option of outsourcing the management of all day-to-day ICT operations, in line with individual requirements. Apart from the high availability of their IT infrastructure, customers also benefit from low investment in setup and renovation. *“With **cello:**, we provide our customers with a tool which enables them to optimise their cost structure and allocate financial resources where they are of most use to the business”*, explains Pierre Savoy, CEO of SPIE ICS.

#### **Overview of the different services:**

1. **cello:** connect to a smarter future

The *Standard Managed LAN and WLAN Services* consist of different LAN and Security modules. The service is provided by the LAN port, with the customer ordering the number of ports required on its websites by network space. Network design, implementation and operation are handled by SPIE ICS. The IP telephony of technology suppliers Cisco, Microsoft and Avaya is supported.

#### Press Contacts

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## 2. **cello**: unify your communications

The *Standard Managed Communications Service* includes a modular cloud service offering called “you pay as you use”, a certified service provision platform, as well as professional management of the services of SPIE ICS. Other services, such as voice recording and videoconferencing, are available, and integration with peripheral systems such as Contact Center and Microsoft Outlook is possible at any time.

The modularity of the various Service Level Agreements of SPIE ICS gives businesses the option of deciding for themselves how much they want to outsource their ICT operations. If desired, other individual services can be added to the Standard Managed Services of **cello**: as part of the initial integration. Pierre Savoy is convinced of the viability of the commercial concept. *“Managed Services have advantages compared to traditional outsourcing. Thanks to its variable individual design, our service can be adapted to new situations at any time, while retaining the main IT competencies within the businesses.”*

### About SPIE ICS (Switzerland)

SPIE ICS, a subsidiary of SPIE group, the independent European leader in multi-technical services in the areas of energy and communications, is a Swiss system integrator focusing on unified communication and collaboration technologies (UCC) and workspace management. With seven sites throughout Switzerland, the company has many years’ experience in consulting, implementing and maintaining complex, customised voice and data communication solutions. SPIE ICS works with leading partners such as Cisco, Microsoft and Avaya. Through the Getronics Workspace Alliance, SPIE ICS is globally networked and well placed to provide a full range of services, even to major international clients. These services are enhanced by an efficient service centre with 24/7 availability in four languages.

With 38,000 employees working from close to 600 sites in 38 countries, the SPIE group achieved consolidated revenues of €5.3 billion in 2015 and consolidated EBITA of €351 million.

In its “Germany and Central Europe » segment, with 5, 900 employees working from 70 sites, the SPIE group generated revenues of €901 million in 2015.

[www.spie-ics.ch](http://www.spie-ics.ch)

#### Press Contacts

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